



# THE AMERICAN SCIENTIFIC GLASSBLOWERS SOCIETY

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Dear President Lafler and Board Of Directors,

The functions of the National Office are proceeding smoothly.

Annual Dues statements are still arriving. Second notices were mailed out in Mid February. Each Local Section Director has received a list of national members who have not paid their 2000 dues. We had 761 members on April 20, 1999, we currently have 694. Of them we have 404 Regular Members, 32 Junior Members, 72 Retired Members, 132 Associate Members, 41 International Members and 13 Lifetime Members. I have been sending Jack Korfhage about 2-6 applications per week for the last couple of weeks. Directors and members have been encouraging new and old members to join and rejoin the ASGS on a National Level.

We currently have 36 advertisers in our Fusion Journal. We have had several contacts in the last couple of weeks about placing a new ad with us. Ad material information was mailed to all new prospects. I will follow up on all new leads. The change from Svinicki to McCain printing went well. Susan Beltcher is our contact person for McCain printing. She has been very informative on all new and old procedures. She also returns my phone calls within a few hours. We are now receiving the Left over Fusion's within 1-2 weeks after the main mailing has gone out. I would not receive them from Svinicki for almost 6-8 weeks. That delayed billing for Fusion's ads. I send a tear sheet with all invoices to Advertisers and Agency's the sooner I receive the back stock the sooner we can have a regular income. Getting them faster also allows me to mail new members (members that joined after mailing labels had been processed) their Fusion's as quickly as possible.

The cost savings ideas on the last board report have been accomplished. I have not received any complaints on any cost measures that were taken. I will continue to look for ways to cut costs and put the financial issues of the Society first.

We are down to one storage unit. Don and I worked 3 full weekends and cleared out all obsolete and damaged material. Fusion's, Proceedings, Method & Material Fillers and Binders have been organized. We have also kept all pertinent financial records. We will make a complete inventory list of all printed material as time allows.

Bookkeeping has improved tremendously by having the software that was much needed. Amy Collins has the same system which is working very well for her to put together the quarterly reports for the Society.

On April 7, 2000 we changed our bank to BB&T in High Point North Carolina. Previously all deposits and phone calls went to the bank in Toledo Ohio. This transition will save on postage used to mail all checks and credit card deposits. It cost \$3.20 to mail in deposits. Occasionally, when funds were low, I would have to send them overnight which would cost \$10.75. These deposits can now be made by simply driving to the bank. Our credit card transactions are going to the Bank in Toledo for the next 3-4 weeks. As soon as our equipment is reprogrammed everything will be going to our BB&T account.

Symposium registrations are coming in on a regular basis. I am receiving around 8-12 phone calls a day pertaining to the upcoming symposium in Lake Tahoe. A lot of members and employers are concerned about the cost of travel and hotel accommodations at this year's symposium. I am informing Victor Mathews of registration updates and any problems that may occur on a weekly basis.

I will continue to try and cut cost wherever possible without cutting in the quality that we all expect from the Society. If there are any changes that I need to be aware of please advise me as soon as possible.

Respectfully submitted,

Dawn Hodgkins  
National Office Manager