Minutes of the A.S.G.S. Annual Membership Meeting July 10, 2010 San Antonio, Texas

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Presiding Officer: Gene Nelson

At 9:14 A.M., July 10, 2010, Presiding Officer Gene Nelson asks Secretary Daniel Wilt to confirm a quorum. Secretary Daniel Wilt confirms a quorum with 45 members in attendance.

The Minutes of the previous Annual Business meeting were reviewed. Mike Morris asks that a correction be made to show that the previous Annual Business meeting began at 1:04 P.M., not 1:04 A.M.

Minutes

Motion #100300610: To accept the Minutes of the July, 2010 Annual Membership Meeting as

corrected.

Motion by: Mike Morris Second by: Kathryn Cheetham Motion Passed Unanimous

Treasurer's Report: A.S.G.S. Treasurer Victor Mathews reports on the A.S.G.S. financials as of July 2010. Vic gives an overview of the costs per member versus income from dues. *Fusion* and Symposium are separate entities and should be "self supporting." Vic points out that we have to increase dues or decrease costs, or both. Mike Souza comments that the settlement funds from the embezzlement went directly into the A.S.G.S. investments and this past year the investment funds did pretty good. Patrick DeFlorio comments on the trend of income from advertisers has dropped from \$21,000.00 to \$12,000.00. President Gene Nelson adds that this is a problem, but the Board of Directors' expense has gone from \$2,000.00 in 2000 to just over \$700.00 this year. The Board of Directors are trimming expenses every way they can. Sections are paying part of the cost to send their Director to the November Board of Directors meeting.

New Business: President Gene Nelson reports that the contract for the National Office with Bookkeeping Plus has not been renewed. This contract ends on August 1st. The Board of Directors has accepted a contract for the National Office from PGO. The cost to run the National Office with Bookkeeping Plus was \$34,800.00 and the new contract with PGO is \$25,000.00. This is another cost-saving measure by the Board of Directors.

Dave Daenzer asks "How does this translate into cost per member?" Victor Mathews says that you have to add other expenses to come up with a cost per member to run the National Office. Frank Meints asks about the costs associated with moving the National Office. President Gene Nelson says that Bob Ponton from PGO will move the office. He will go there and pick up all supplies, files and anything associated with the A.S.G.S. and move it all to the new National Office location at a cost per mile which has not been determined yet. President Gene Nelson adds that PGO has Lynn Ponton who will be working with Bob running the National Office. Lynn has a degree in Accounting and Computer Science. Dave Daenzer asks if Bob Ponton is Bonded. Gene Nelson reports that this subject has been discussed and he will be Bonded. Mike Palme adds that Bob Ponton, who is a member of the Society, will have no voting privileges but will continue to be a member of the Society.

Dave Daenzer asks if there are any provisions for opting out of the contract. Gene Nelson reports that the contract is still being work on. It is not complete yet. There will most likely be a cancellation policy in the contract. Patrick DeFlorio explained the process of picking a new National Office and the implementation of the "Scope of

Services"

Bob Singer mentions that the Society is still short of income from dues to cover expenses. Bob asks "when was the last time we had a dues increase?" Victor Mathews reports that the last dues increase was in 1995.

Mike Souza comments that even with the savings we have talked about, we still should increase dues twenty percent. Victor Mathews suggests dues to increase to \$100.00 per member based on the current number of members. President Gene Nelson suggests that the dues to increase as follows: \$125.00 for International members because of added expenses of mailings, \$100.00 for Regular members, Junior membership to increase to \$75.00, Student membership to be \$30.00, and Retired membership to be \$50.00. This is a recommendation from the Board of Directors. Gary Farlow asked about Corporate membership. Gene reports that the Board of Director decided to leave this class of membership alone. Gary Farlow suggests that Corporate membership should be increased also.

Joe Gregar asks if a dues increase has to be done by a mail ballot. President Gene Nelson reports that a dues increase is voted on at the Annual Business Meeting.

Mike Renalter suggests that donations should be solicited on the renewal form.

Dues Increase

Motion Resolution: Motion # 100300611 Motion to raise A.S.G.S. Membership dues as follows: International Membership \$125.00, Regular Membership \$100.00, Junior Membership \$75.00, Student Membership \$30.00, and Retired Membership \$50.00 as suggested by the Board of Directors.

Motion by: Marvin Molodow Second by: Mike Souza Motion passed: Unanimous

Audit Committee

Motion Resolution: Motion # 100300612 Motion to accept Neil Korfhage as Chair of the Audit Committee and Richard

Bock, John Squeo, and Dave Daenzer as members of the Audit Committee.

Motion by: Mike Morris Second by: Mike Palme Motion passed: Unanimous

Ed Powell spoke about the A.S.G.S. website. "Web Sketching" this is a major marketing improvement. You can join or renew membership on-line. On the 1st of August this will be up and running and there are many new resources available. Scott Bankroff asks if the old site will be gone. Ed Powell reports that the old site will still be there. Ed also reports that as of last November our news letter through Constant Contact is up.

Non-conflict of Interest

Motion Resolution: Motion # 100300613 To publish the new Non-conflict of Interest policy in Fusion.

Motion by: Mike Souza Second by: Richard Ponton Motion passed: Unanimous

Motion to adjourn

Motion Resolution: Motion # 100300614 To adjourn this Annual Business meeting.

Motion by: Bob Singer Second by: Doni Hatz

Respectfully submitted,

Daniel Wilt, A.S.G.S. Secretary