

4:00 PM

## American Scientific Glassblowers Society

## Profit &amp; Loss

10/11/11

October 2010 through September 2011

Cash Basis

	Oct '10 - Sep 11	Oct '09 - Sep 10
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>40000 · National Office Receipts</b>		
40105 · Membership	46,916.80	36,162.50
40108 · Promotional Discount-New Member	(95.50)	(120.00)
40110 · Fusion-Single Issues	36.00	216.00
40115 · Interest	30.99	251.82
40120 · Refunds	(379.00)	26.00
40125 · Investment Market Value Adj.	10,255.63	6,888.38
40130 · Advertisers - Web	260.00	3,145.00
40135 · Advertisers-Classified	1,223.50	1,341.75
40140 · Advertisers-General	31,028.93	35,474.80
40145 · Subscriptions-Fusion	986.94	764.16
40155 · Other Donations	1,125.00	0.00
40160 · Shipping and Handling	906.26	1,896.53
40175 · Exhibitors Group Dues-Passthru	0.00	695.00
40180 · Fusion Archives	1,148.64	160.00
40185 · Royalty Income	90.00	90.00
40190 · Commissions-Cafe Press	0.00	36.00
40195 · DVD Collection of Workshops	250.00	6,350.00
40000 · National Office Receipts - Other	(245.00)	0.00
<b>Total 40000 · National Office Receipts</b>	<b>93,539.19</b>	<b>93,377.94</b>
<b>41000 · Symposia Receipts</b>		
41100 · Registration	19,270.00	9,450.00
41101 · Member Workshop	1,550.00	1,660.00
41103 · Exhibits Only	1,300.00	1,060.00
41104 · ASGS Member Day Card	490.00	50.00
41105 · Non Member Day Card	300.00	80.00
41106 · Inclusive Package Discount	(7,185.00)	(1,600.00)
41110 · Seminars		
41111 · Seminar 1	1,595.00	1,770.00
41112 · Seminar 2	1,100.00	320.00
41113 · Seminar 3	2,530.00	1,440.00
41114 · Seminar 4	2,325.00	2,570.00
41115 · Seminar 5	0.00	400.00
41116 · Seminar 6	0.00	660.00
<b>Total 41110 · Seminars</b>	<b>7,550.00</b>	<b>7,160.00</b>
41130 · Exhibits	33,425.00	13,200.00
41135 · Banquet	5,323.10	5,015.17
41150 · Special Event	2,520.00	200.00
41190 · Miscellaneous		
41191 · Proceedings	63.00	147.00
41192 · Charity Auction	5,091.00	2,861.64
41195 · T Shirts/Hats/Pins/BookAuction	537.00	2,021.00
41197 · Donations	0.00	125.00
<b>Total 41190 · Miscellaneous</b>	<b>5,691.00</b>	<b>5,154.64</b>
<b>Total 41000 · Symposia Receipts</b>	<b>70,234.10</b>	<b>41,429.81</b>
<b>Total Income</b>	<b>163,773.29</b>	<b>134,807.75</b>
<b>Gross Profit</b>	<b>163,773.29</b>	<b>134,807.75</b>

4:00 PM  
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<b>Expense</b>		
<b>60000 · Symposia</b>		
<b>62000 · Committee</b>		
62015 · Awards	0.00	569.40
62130 · National Office Services	0.00	1,261.86
62175 · Lodging	750.00	785.24
62210 · Photography	187.00	284.86
62215 · Postage	778.95	572.93
62230 · Printing	2,836.22	1,801.07
62310 · Startup	3,501.23	0.00
62320 · Supplies	186.04	667.50
62330 · Transportation	50.86	614.17
62335 · Folders/Promotional Giveaways	1,251.41	0.00
<b>Total 62000 · Committee</b>	9,541.71	6,557.03
<b>63000 · Seminars</b>		
63040 · Chairman's Expense	0.00	311.73
63080 · Guest Speaker	0.00	2,000.00
63110 · Seminars-A/V	551.45	578.00
63115 · Food & Beverage	1,226.28	3,945.31
63230 · Printing	38.28	4.67
63320 · Supplies	426.77	340.45
63321 · Gas - Symposium Seminars	1,061.13	0.00
63330 · Transportation	1,613.32	503.19
<b>Total 63000 · Seminars</b>	4,917.23	7,683.35
<b>64000 · Technical Papers/Posters</b>		
64115 · Food & Beverage	144.16	0.00
64231 · Audio/Visual	429.14	176.62
64240 · Proceedings		
64241 · Printing	2,435.09	3,891.12
64242 · Postage	18.30	444.53
64243 · Editor	1,125.00	1,125.00
<b>Total 64240 · Proceedings</b>	3,578.39	5,460.65
64250 · Posters		
64251 · Symposium Poster Supplies	66.65	0.00
<b>Total 64250 · Posters</b>	66.65	0.00
<b>Total 64000 · Technical Papers/Posters</b>	4,218.34	5,637.27
<b>65000 · Workshops</b>		
65010 · Audio & Visual	602.07	448.11
65115 · Food & Beverage	144.16	0.00
65320 · Supplies	0.00	596.38
65321 · Gas - Symposium Workshops	530.57	0.00
65330 · Transportation	0.00	725.56
<b>Total 65000 · Workshops</b>	1,276.80	1,770.05
<b>66000 · Exhibits</b>		
66055 · Decorating Service	2,878.75	1,060.71
66115 · Food & Beverage	5,478.21	4,292.13
66150 · Audio/Visual	25.00	0.00
<b>Total 66000 · Exhibits</b>	8,381.96	5,352.84
<b>67000 · Banquet</b>		
67085 · Entertainment	0.00	250.00
67115 · Food & Beverage	5,457.90	5,482.36
67230 · Printing	65.25	0.00
67320 · Supplies	10.13	0.00
<b>Total 67000 · Banquet</b>	5,533.28	5,732.36
<b>68000 · Spouse Program</b>		
68330 · Transportation	1,980.00	0.00
<b>Total 68000 · Spouse Program</b>	1,980.00	0.00

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<b>69900 · Miscellaneous</b>		
69992 · Charity Auction	281.85	2,861.64
69994 · Donations	4,581.00	0.00
<b>Total 69900 · Miscellaneous</b>	4,862.85	2,861.64
<b>60000 · Symposia - Other</b>	0.00	0.00
<b>Total 60000 · Symposia</b>	40,712.17	35,594.54
<b>70000 · National Office</b>		
<b>72000 · National Office Operations</b>		
72195 · Moving	951.27	951.27
72215 · Postage	1,266.55	1,280.43
72305 · Service Contract	25,000.00	33,160.00
72320 · Supplies	703.12	576.14
72325 · Telephone	258.67	1,452.50
72330 · Transportation	103.02	0.00
<b>Total 72000 · National Office Operations</b>	28,282.63	37,420.34
<b>73000 · Publications-Fusion</b>		
73120 · Fusion	33,540.13	33,685.77
73130 · Discounts Taken on Fusion Ads	223.30	0.00
73215 · Postage	23.20	243.91
73275 · Roster	0.00	1,076.97
73320 · Supplies	296.43	933.94
73325 · Telephone/Computer Service	1,181.70	1,314.87
<b>Total 73000 · Publications-Fusion</b>	35,264.76	37,255.46
<b>74000 · Organizational Expense</b>		
74005 · Annual Report	55.00	55.00
74060 · Delaware Agent	356.00	341.00
74090 · Miscellaneous	56.00	0.00
74110 · Bank Service Charges	2,848.83	2,990.05
74170 · Liability Insurance	1,896.10	1,954.00
74190 · Bookkeeping Service	0.00	850.00
74240 · Proceedings		
74242 · Proceedings Postage	912.15	0.00
74240 · Proceedings - Other	218.71	0.00
<b>Total 74240 · Proceedings</b>	1,130.86	0.00
<b>Total 74000 · Organizational Expense</b>	6,342.79	6,190.05
<b>75000 · Officers</b>		
75220 · President	0.00	1,005.00
75285 · Secretary	117.40	0.00
75286 · Treasurer Expense	48.95	0.00
75340 · Travel Reimbursement		
75341 · Executive Secretary	237.40	874.34
75342 · President	0.00	1,060.91
75343 · President-Elect	0.00	325.30
75344 · Secretary	0.00	340.52
<b>Total 75340 · Travel Reimbursement</b>	237.40	2,601.07
75350 · Treasurer	696.28	802.18
75351 · Symposium Site Coordinator	0.00	257.74
<b>Total 75000 · Officers</b>	1,100.03	4,665.99
<b>76000 · Board of Directors</b>		
76020 · Meeting Expense	704.85	435.67
76025 · Partial Reimbursement	522.83	720.14
<b>Total 76000 · Board of Directors</b>	1,227.68	1,155.81

4:00 PM

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<b>77000 · Presidential Committees</b>		
77010 · Audio & Visual	2,008.41	5,829.13
77015 · Awards	2,023.26	2,129.09
77050 · Information Services	1,375.83	2,804.19
77080 · Education	125.00	0.00
77180 · Membership	249.60	612.21
77250 · Publications	1,209.90	1,251.22
77300 · Reg Member Workshop	0.00	128.74
<b>Total 77000 · Presidential Committees</b>	<b>6,992.00</b>	<b>12,754.58</b>
78000 · National Office Move	(951.27)	0.00
79000 · Non Budgeted Expenses	222.78	695.00
<b>Total 70000 · National Office</b>	<b>78,481.40</b>	<b>100,137.23</b>
<b>Total Expense</b>	<b>119,193.57</b>	<b>135,731.77</b>
<b>Net Ordinary Income</b>	<b>44,579.72</b>	<b>(924.02)</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
<b>80000 · Designated Fund Receipts</b>		
80071 · Regular Member Workshop	0.00	25.00
80073 · Jr Member Workshop Donations	0.00	180.00
80074 · Audio Visual Workshop Donations	0.00	3,950.00
<b>Total 80000 · Designated Fund Receipts</b>	<b>0.00</b>	<b>4,155.00</b>
<b>Total Other Income</b>	<b>0.00</b>	<b>4,155.00</b>
<b>Other Expense</b>		
<b>90000 · Designated Fund Expenditures</b>		
90073 · Jr Membership Workshop	0.00	300.00
90074 · Audio Visual Workshop	0.00	4,016.50
<b>Total 90000 · Designated Fund Expenditures</b>	<b>0.00</b>	<b>4,316.50</b>
<b>Total Other Expense</b>	<b>0.00</b>	<b>4,316.50</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>(161.50)</b>
<b>Net Income</b>	<b>44,579.72</b>	<b>(1,085.52)</b>